Shipyard fledgling RMC is now growing up

Rauma Marine Constructions is a Finnish shipbuilder established in 2014. According to **Jyrki Heinimaa**, the President and CEO, the young company has entered an exciting phase – RMC has left the startup phase and has become a growth company in shipbuilding.

The company has an excellent order book, which includes purchases by the Finnish Navy and two car-and-passenger ferries, and letters of intent have been signed for all of these.

"We have almost one billion euros of contracts on our order book. We cannot say that our capacity is full until 2025–2026, but we have achieved a strong base level. However, a lot of work still needs to be done to ensure that the letters of intent become a reality," Heinimaa says, describing an all-round excellent situation.

RMC is carrying the torch of Rauma's old shipbuilding tradition, and it specializes in building and maintaining multipurpose icebreakers, car-and-passenger ferries and vessels for the Defence Forces.

The company has signed a letter of intent with the Finnish Defence Forces on the construction of four corvetteclass vessels. This warship project is commonly known in Finland as Squadron 2020.

"We are also building a large and fast car-and-passenger ferry for Tallink-Silja to operate on the route between Helsinki and Tallinn. Our order book also includes a Ro-Ro passenger ferry for Wasaline to operate on the route between Vaasa in Finland and Umeå in Sweden," says Heinimaa.

The first order in the shipyard's new phase was for a car-and-passenger ferry named Hammershus, which was built for Molslinje, a Danish shipping company. Hammershus was built at the Rauma shipyard and completed in summer 2018. The ships sails between Denmark's main island and Bornholm.

Until last summer, RMC also carried out work on sections of large cruisers for the Meyer shipyard in Turku. Heinimaa sees no reason for this functional partnership to end, providing that the customer needs more hull sections.

"As I mentioned, although a solid baseline of work is guaranteed, we are still taking new orders as long as we are able to meet all of our obligations."

Heinimaa describes RMC as a technology firm that directly employs around 100 maritime experts. In the background, the company has a trusted network of strategic partners, subcontractors and companies operating on annual contracts.

"RMC's startup phase is over. We have pinpointed our future challenges and we are now entering an exciting growth phase," Jyrki Heinimaa says.

